



Tropolite achieves financial and inventory clarity, drives success

Customer

Tropolite Foods Pvt. Ltd.

Industry

Food & Beverages

Product Category

Food grade additives, ingredients and concentrates for juices

Location

Gwalior, India

Solution

BATCHMASTER Manufacturing
for SAP Business One

Company Overview

Tropolite Foods Pvt. Ltd. was established in the year 1982 by the Davars Group, it was formerly known as 'Davars MP Organics'. The Research & Development division of TFPL is recognized by the Department of Science and Industrial Research (DSIR) under Ministry of Science and Technology, Govt. of India. The company has in-house R&D laboratories for the development and standardization of food, pharmaceutical and industrial grade additives which were essentially import substitutes of Carrageenans, Pectin, Sodium Alginates, Locust bean gum, PGA and gum Tragacanth.

Challenges

Tropolite was using BatchMaster for Tally, but as per business demand it felt the need of a robust financial module. Earlier update of transactions was required at both the platforms, doubling up the work, and had room for manipulation which led to discrepancies in inventory and financial data. Tropolite also needed the flexibility to perform QC and QA separately, which wasn't possible earlier. On the Taxation front, multiple tax codes needed to be created for the export of products, import of raw materials and when a sale was made domestically or raw materials as procured locally. This was time consuming and error prone with the earlier system.

Partnering with BatchMaster Manufacturing for SAP Business One

Tropolite began its search for an alternate product, but didn't want to abort BatchMaster, courtesy: its process manufacturing abilities, unwavering support and seamless implementation methodology. So, the company decided to opt for BatchMaster Manufacturing for SAP Business One i.e. BatchMaster built-in SAP Business One. They realized that it is the ideal solution for their needs. As per Mr. Surender Singh Jadon, IT Manager, "BatchMaster is a key player in the food industry and SAP Business One has immense financial and inventory management capabilities. Their combination was promising a success story for us."

The benefits were twofold; one, a quick implementation by experienced consultants and two, the industry expertise of these



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Mr. Surender Singh Jadon
IT Manager

consultants that helped Tropolite in process optimization. The first phase of the implementation was completed in just 90 days. It even showed speedy adoption because of the product's simple GUI and flexibility that allowed its use without the need of an intensive training.

Benefits

Speaks your language

Designed for food industry, it very well understood the terminologies Tropolite used and enabled segregating their products into Dairy, Bakery and Horeca. They could now easily plan, purchase, manage, produce, sell and report their inventory under these three product heads.

Seamless Finance Integration

Because BatchMaster is not integrated but built-in SAP Business One, the integration is seamless and real-time. Moreover, integration of the finance module with the business partner module has resulted in streamlining credit limits based on amounts, time and product category. Credit limits have been linked to aging analysis now rendering a clear picture of funds. Product-wise credit limit have been defined for customers and an automatic SMS alert is sent to the customer when this credit limit is exceeded. They now have instant access to generating general ledger, books, profits and loss, balances and many other reports. According to Mr. Jayant Thirani, Finance Manager, “ We were able to stop manipulations and theft completely, eventually cutting down losses and increasing our profits.”

Efficient Handling of Taxes

Through a single tax code, Tropolite can manage various taxes incurred at different levels, by different authorities and for different operations. They could now figure-out location-wise tax deductions along with generating CENVAT, VAT, and other registers.

Controlled Inventory and business flow

Inventory can now be easily managed and tracked as it moves along the production life cycle. Visibility has greatly increased along the supply chain, enabling finding out how much inventory is in the warehouse, in WIP and as FG. The products are also categorized under three groups, namely, Dairy, Horeca and Bakery. All the data they need is captured based on these groups. This information has helped them greatly in making best use of available resources and in ensuring that the right amount of stock is available for production and distribution schedules.

Quality Assurance

Quality is paramount to the food industry and BatchMaster Manufacturing with SAP Business One gave them complete flexibility in performing quality analysis. QC is applied to all their incoming goods; restricting receipts until COA is received from vendor, accepting them only in Lock Status and not releasing them unless QC is cleared. Production QC was linked with Inventory Aging Report allowing the QC Manager to see from when an item is resting in inventory. If the inventory has not been moved since long, it is again put under quality check to assure its quality. All this and more is what Tropolite can do now to maintain the high standards of its quality.

State of the Art Reporting:

A whole bunch of reports is provided to Tropolite to meet their need of having complete inventory and financial clarity. This included Sales register, VAT register, Service Tax, PLA Balance, Location-wise inventory consumption, etc. Different branches and C&F have separate

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Mr. Jayant Thirani
Finance Manager

accounts so that profit statements and PLA report can be seen based on location. Location-wise expenses and profit can be figured through these reports. Moreover, tax calculations by C&F based on their location, customer-wise plus product-group-wise viewing of receivable for each customer is also possible. As Mr. Surender Singh said, “Reports by BatchMaster helped us to hold the nerve of our business. Now, we always have a clear visibility into what's going on at our 22 different locations.”



About BatchMaster Software

BatchMaster Software (an ISO 9001:2008 Certified Company) is a leading provider of ERP solutions that help formula-based process manufacturers streamline their operations and scale production, while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry specific solutions for Food & Beverages, Nutraceuticals, Life Sciences, Cosmetic & Personal Care, Chemicals, Paint & Coatings, and other process industries. BatchMaster ERP is seamlessly integrated with SAP Business One, Tally, and Sage 100 & 300 ERP, and is available on both - on premise and on cloud.

Contact Us

BatchMaster Software

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