



## Botanic Healthcare: Streamlining manufacturing operations & managing compliance regulations with elan

### Organization

Botanic Healthcare Pvt. Ltd.

### Location

Hyderabad, India

### Industry

Healthcare Manufacturing

### Products and Services

Health & Nutrition Products

### Solution

BatchMaster Manufacturing for SAP Business One

### Embracing Best Practices in Healthcare

Based out of Hyderabad, Botanic Healthcare Pvt. Ltd. is involved in manufacturing of vital healthcare & nutrition products, including a range of Ayurveda-based healthcare products. The company develops and produces some of the world's finest and purest herbal ingredients, Ayurvedic herbal powders, and cosmeceuticals and natural essential oils.

With stringent industry regulatory requirements in place, and the need for Quality Control as well as traceability to ensure production of healthcare products with exemplary quality, operating with just a finance software, and without an industry-specific ERP was a massive challenge for them. Thus, Botanic Healthcare turned to BatchMaster Manufacturing for SAP Business One to consolidate all its key business functions in a single platform.

### Objectives

- Get rid of spreadsheets, and have an integrated software to manage the manufacturing process comprehensively
- Produce cost-effective yet top quality Ayurveda-based healthcare products
- Ensure putting a rigorous Quality Control (QC) testing capability in place
- In particular, have the backward tracing ability to easily and quickly trace the affected lot to its group of origin
- Generate reports, invoices, documents etc. in real time
- Have a mechanism to generate export certificates for medicinal products
- Effective management and tracking of the dossiers from the start to finish
- Ensure compliance with all the necessary regulatory requirements
- Streamline production planning and control, and handle the production as per cGMP guidelines
- Ensure product conformance to quality control

### A Fairly Easy Choice!

BatchMaster has a rich experience of over 30+ years in serving the life sciences & healthcare manufacturers, so it had the industry knowledge and a fair understanding of its unique needs. This, coupled with the SAP expertise, made the choice a no-brainer for Botanic Healthcare. Mr. Madhu Krishnamani, Managing Director, Botanic Healthcare Pvt. Ltd., explains: "The decision to choose BatchMaster was easy, because it uses best practices and understands the challenges relevant to the industry. Having them on board, we know our business is in safe hands, and we are confident of achieving all our objectives."



***“I'd personally like to thank BatchMaster and express satisfaction for all the efforts made for the success of the implementation project. Experience with the team during the implementation, as well as the results achieved with the solution, both have been overwhelming.”***

Mr. Madhu Krishnamani,  
Managing Director,  
Botanic Healthcare Pvt. Ltd.

## Why BatchMaster Manufacturing for SAP Business One?

- ✓ Built on the strong foundation of SAP Business One
- ✓ Requires minimum or no customization
- ✓ Out-of-the-box fit with solutions tailored for your industry
- ✓ Supports complete supply chain
- ✓ Streamlined processes with reduced risks
- ✓ - Helps adhere to regulations and best practices
- ✓ Real time information flow
- ✓ Innovate products faster and cheaper
- ✓ Faster yet accurate business decisions
- ✓ Aids in business analytics and market study

## One Centralized ERP System Does the Trick

With many people relying on their products, even one iota of compromise on the quality was never an option for Botanic Healthcare. The collaboration between the two companies allowed them to adopt tight internal quality control procedures, which ensured production of high-quality products. Ensuring compliance to all the regulatory requirements, and adherence to cGMP guidelines was easier now, so was generating invoices, documents, and reports in real time.

The implementation project was completed within the agreed timeframe and budget, and importantly without any service disruption. The company, which is primarily availing services of

modules such as production management, planning, formulation management, Quality Control (QC), laboratory, regulatory compliance, inventory management and control, lot traceability, financial management, and reporting, can now keep track of crucial processes to ensure the highest level of product quality.

## Resolution

- Introduced one single platform developed to cater to diverse business needs, thus ending reliance on spreadsheets and other financial software.
- Streamlined supply chain and also facilitated manufacturing innovations through R&D module, which in turn helped reduce costs and develop top-quality products.
- Achieved (in-process) QC, as well as final product QC capability, and ensured consistency in quality during all stages of production.
- Streamlined production planning and control, allowing the company to work smarter in allocating internal resources in order to meet the demands of customers.
- Adherence to cGMP guidelines by using backwards and forward traceability for the raw materials/Finished goods inward/outward transactions, through automated lot traceability.
- Found a way to generate reports, invoices, documents, and export certificates etc. in real time, and manage the long, detailed dossiers created by the regulatory department.
- Gained complete control over the compliance activities, and achieved real-time compliance reporting as well as compliance to all the industry as well as government regulatory requirements, such as USFDA, TGA, MEDSAFE, and EU guidelines



## A Smooth Road Ahead

By integrating and bringing all the key business functions on the same page, and by streamlining all the business processes, the resources at Botanic Healthcare can collectively be used more efficiently and effectively. Moreover, the scalable nature of the solution has allowed them the luxury and convenience of performing future changes in a snap.

The company has observed a marked improvement in quality across different stages of manufacturing process, and has also achieved the ability to make product recalls quicker. Also, with this solution, there's now a greater confidence internally regarding adherence to all the current industry regulations, as well as the future adaptability, given the fickle nature of regulations in healthcare industry.

## Results

- ✓ Significant improvement in quality across different stages of the manufacturing process
- ✓ Extraordinary success in achieving backward traceability, and through it, empowerment of making product recalls quicker
- ✓ Improved adherence to FDA compliance, other industry regulations, and cGMP guidelines



## About BatchMaster Software

BatchMaster Software (an ISO 9001:2015 certified company) is a leading provider of ERP solutions that help formula-based process manufacturers streamline their operations and scale production, while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry-specific solutions for Food & Beverages, Nutraceuticals, Life Sciences, Cosmetic & Personal Care, Chemicals, Paint & Coatings, and other process industries. BatchMaster ERP is seamlessly integrated with SAP Business One, Tally, and Sage 100 & 300 ERP, and is available on both - on premise and on cloud.

## Contact Us

BatchMaster Software | 201, Brilliant Solitaire, Plot 6-A, Scheme 78, Part-II, Indore-452010.  
 +91-731-4008031/35 [www.batchmaster.co.in](http://www.batchmaster.co.in)  
 9861 Irvine Center Dr. Irvine CA 92618 USA | 949-583-1646 | [sales@batchmaster.com](mailto:sales@batchmaster.com)  
[www.batchmaster.com](http://www.batchmaster.com)

Copyright ©2020 BatchMaster Software, a division of eWorkplace Solutions, Inc.  
 All rights reserved. All other trademarks and registered trademarks are the property of their respective companies.